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| --- | --- |
| **Other Factors** | Notes |
| [ ]  | 1. **Is it important to retain or maintain the commercial relationship(s) at stake?**

*Check if yes, leave empty if relatively unimportant.* |  |
| [ ]  | * 1. **Is that view essentially the same on both sides?**

*Check if yes, leave empty if you believe the importance is imbalanced.* |  |
| [ ]  | 1. **Are hybrid solutions like dispositive mini-trial on specific issues coupled with mediation/negotiation viable alternatives?**

*Check if yes.* |  |
| [ ]  | 1. **Is your attitude toward ADR generally pro?**

*Check if yes or open to discussion, leave empty if con. Elaborate in Notes.* |  |
| [ ]  | 1. **Do you believe the attitude toward ADR on the other side of the commercial relationship is generally pro?**

*Check if yes or open to discussion, leave empty if con. Elaborate in Notes.* |  |
| [ ]  | 1. **Are there personal relationships at senior management levels between potential parties in this dispute?**

*Check if yes and write those relationships in Notes.* |  |
| [ ]  | * 1. **Is it a relatively insular commercial context, in which management all know one another and reputations might be important?**

*Check if yes.* |  |
| [ ]  | 1. **Would it be difficult to integrate ADR with broader company risk management strategies?**

*Check if yes.*  |  |
| [ ]  | 1. *Write your own checklist items here*
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